

Industrial Product Sales

Productivity Quality, Inc. is the Upper Midwest distributor for many of the best-known names in Metrology – Hexagon, Optical Gaging Products, Renishaw, Heidenhain, Mahr Federal, and Mitutoyo. The products sold range from CMMs and Video Measurement Systems to hand measurement tools and hard gaging. In addition, Productivity Quality, Inc. offers calibration, inspection, training and consulting services for measurement systems, gaging and machine tools. Our subsidiary, Advanced Inspection Services, LLC – Minnesota & Wisconsin (AIS), is the leading contract dimensional inspection service in the area with customers nationwide. PQI and AIS are both ISO/IEC 17025 Accredited.

Entry level sales opportunity with an established market leader for the sale of products and services for precision measurement services and equipment. Our customers manufacture medical devices, aerospace and automotive components and all industries that have precision components in their product offerings. This opportunity is equally divided between the sale of gages for dimensional measurement and services for the calibration and support of those same measurement devices. This position is paired with an experienced salesperson who is primarily focused on the sale of larger, more complex measurement systems. Working as a team, virtually any dimensional measurement challenge can be solved.

Desired skills include:

- Knowledge of dimensional measurement equipment and calibration practices
- Previous technical sales success in a similar sales setting
- Technical experience in CNC machining and/or quality assurance
- Technical education in machining / manufacturing / engineering

This is primarily an outside sales position requiring on site customer visits, analysis of customer needs, assembling and presenting a solution proposal, closing the order, follow up to ensure customer satisfaction. A highly competent technical staff is available to support sales activities and deliver purchased services.

This is a great opportunity for an experienced gage and quality assurance person who has great communication skills and is looking for the opportunity to work with manufacturing companies across the Midwest on improving their quality assurance capabilities.

PQI offers competitive wage plus incentive as well as a comprehensive benefits package

Please reply – TODAY – by sending your **resume and cover letter with salary requirements** to the Productivity Quality Inc. Human Resources Department at HR @ PQI.net

Please... No Recruiters, Telephone Inquiries or Employment Agencies... Thank You!

The safety of our employees and the needs of our customers are paramount as we strive to support our business community from a safe and healthy operating environment. We follow the CDC guidance regarding COVID-19.